

2021
ANNUAL REPORT
10TH ANNIVERSARY EDITION





PRESIDENT AND CEO

DEAR FAMILY HOUSE COMMUNITY,

When I look back on the monumental year that was 2021, I am filled with gratitude for all that we have been able to accomplish together.

Although I am new to the role of President and CEO, I am no stranger to the dedication of this community to serving our mission and the families who depend on us. I am thrilled to reminisce on the many memories and milestones of this past year, and so proud of everything you helped us to achieve.

2021 marked the 10th anniversary of Gift of Life Family House opening its doors to transplant families. To recognize this incredible milestone, we held a special 10th anniversary celebration and kick-off event which launched our *Journey to Hope* campaign, a year-long fundraising effort in honor of the courageous families served at the Family House every day.

Our community also helped us to complete our most successful year of fundraising to date, with over \$1.9 million raised to support transplant families!

Everything that the Family House has accomplished over the last 10 years would not be possible if it were not for the support of our devoted community. It is because of you that our mission to providing a safe place to call home for transplant families remains strong.

As past guest Jason said, "The Family House was like a home away from home... It was very much a healing part of the process, it makes you feel normal again."

Thank you to everyone who supported our mission over the last 10 years. I hope you enjoy looking back on this historic year, and I look forward to the exciting journey ahead of us.

DEAR AMAZING SUPPORTERS,

I cannot believe it has been 10 years since we began this incredible journey together! To everyone who has stood by our side over the last decade, thank you. Reaching this milestone is a testament to the compassion of this community.

2021 was truly a year of celebration. Not only did we celebrate our 10th birthday, but we also unveiled our Chimes of Hope, a new feature at the Family House where families can come to ring the chimes and celebrate their own milestones along the transplant journey.

We came together this summer for our 17th Annual Kidney Open Golf Outing at Dupont Country Club in Wilmington, DE. It was a beautiful day of golf and over \$133,000 was raised to support transplant families!

When our doors opened, we made the promise to never turn a family away due to inability to pay our nightly fee. Over the last 10 years, this promise has never been broken thanks to the selflessness of our community.

And the generosity doesn't stop there. This year, we surpassed the incredible milestone of providing \$10 million in subsidized care to transplant families! This was made even more special during our 10th anniversary year, and I am once again humbled by the scope and compassion of our supporters.

Thank you to everyone who provided a meal, hosted a fundraiser, contributed and have been a part of our community over the past decade.

Your generosity can move mountains and allows us to continue supporting transplant families year after year.

I can't wait to make more memories with all of you in the upcoming year.



JAN L. WEINSTOCK
CHEIF ADMINISTRATIVE
OFFICER AND GENERAL
COUNSEL



MISSION STATEMENT

Gift of Life Family House serves as a

"home away from home"

for transplant patients and their families by providing temporary, affordable lodging and supportive services to those who travel to Philadelphia, Pennsylvania for transplant-related care. Gift of Life Family House is a 501(c)(3) non-profit charitable

organization.

Maryam Hakam (left), a kidney transplant recipient, with her sister and caregiver, Sahera

10TH ANNIVERSARY A JOURNEY TO HOPE

2021 marked 10 years since Gift of Life Family House officially opened its doors to welcome home transplant families. We are proud to have provided comfort and hope to thousands of families since opening, and knew we had to recognize this special milestone in a big way.

Here are just a few things we did to celebrate.



Molly Lombardo, past guest and lung transplant recipient, with her husband Gregg





Howard Nathan with past guest and kidney recipient, Dannielle Small, ringing the chimes

2021 PEAKS OF THE JOURNEY



Reached the important milestone of providing **\$10 million** in subsidized care since opening

Raised over **\$65,000** for our Home Cook Heroes
Program with our Giving
Tuesday fundraiser



Invited our Home Cook Heroes back into the kitchen to cook meals for our families

Installed new lights on the Family House to create a **beacon of hope** for transplant families



Top right: Michele Keefe, with husband, Tom, a lung transplant recipient Left: Home Cook Heroes group Further Her in Action Bottom right: Home Cook Heroes group Friends of Bear

A TRIBUTE TO OUR FOUNDER

2021 was more than just a year of celebration for the Family House, it was a year of **change.**

In June of 2021, our admired Founder, Howard M. Nathan, announced that he would be stepping down as President and CEO of Gift of Life and transitioning to a new role as Executive Director of the Transplant Foundation at the beginning of 2022.

Howard had the distinction of being the longest serving President and CEO of any organ procurement organization, and has left a legacy that extends far beyond his 38 years of inspirational leadership.

Howard's vision, advocacy, and compassion had a tremendous impact on the field of organ donation and the thousands of transplant families who have come through the doors of the Family House. We look forward to all he will accomplish in his new role!



2021 IMPACT REPORT

STATE BREAKDOWN

Connecticut 20 119 Delaware Florida 9 Georgia 2 Kansas Kentucky 12 Maryland 91 Massachusetts 10 Missouri 204 New Jersey New York 175 North Carolina 6 North Dakota Pennsylvania 582 South Carolina 8 26 Virginia West Virginia 2 Wisconsin 4

1,274 unique families from

18 different states



Nightly fee for guests:

\$40

Actual cost:

TOTAL LODGING NIGHTS

6,172

AVERAGE FAMILY NIGHTS PER STAY

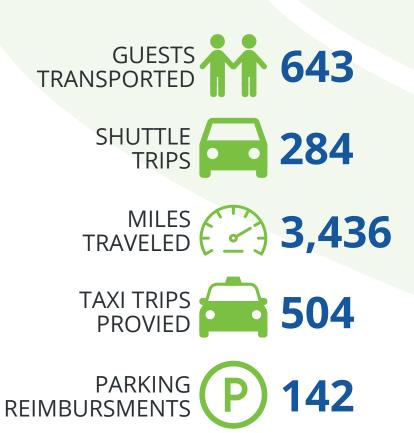
4.81

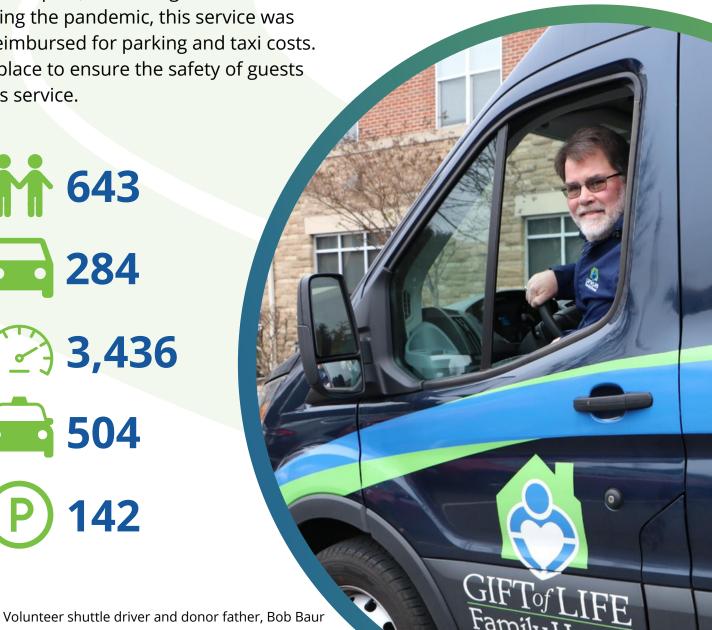
NUMBER OF GUESTS SERVED (NON-UNIQUE)

9,750

TRANSPORTATION

In 2021, the **Family House Shuttle Program**, which guests rely on for transportation to and from the hospital, was brought back as a regular service for guests. During the pandemic, this service was suspended and guests were reimbursed for parking and taxi costs. Multiple protocols are now in place to ensure the safety of guests and volunteers when using this service.





GUEST STATISTICS

Family Stays by Specific Organ Treatment (by episode)

Heart **154**

Lung **625**

Heart-Lung 41

Kidney 206

Liver **224**

Pancreas 4

Liver-Kidney 12

Kidney-Pancreas 6

Heart-Liver 1



Family Stays by Reason (by episode)

337 Pre-Transplant Appointment

105 Surgery: Recipient

13 Surgery: Donor

Post-Transplant Appointment

201 Hospitalization

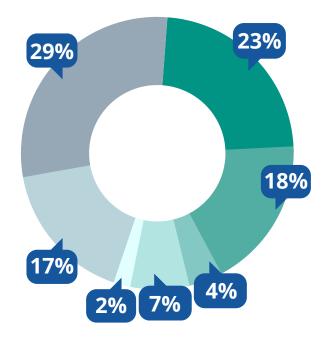
Living Donor Evaluation

Bottom: Alice Sellers, a liver transplant recipient, and Donny, her husband and caregiver



HOME COOK HEROES

The **Home Cook Heroes Program** provides transplant patients and their families with a home-cooked meal prepared by volunteers and access to a full-service kitchen and a fully-stocked pantry. This past year our volunteers were able to return to our kitchen to once again cook meals for our families. Our staff has implemented multiple safety precautions and policies for volunteers coming in to cook, and many groups still choose to drop-off meals or arrange catering.



Home Cook Heroes Group Breakdown:

- Donor/Recipient Family 23%
- Service Organization 18%
- Hospital 4%
- House of Worship 7%
- School 2%
- Business 17%
- Other 29%

HOME COOK HEROES **ALL-STARS**

Gift of Life Family House proudly recognizes the Home Cook Heroes "All Star" volunteer groups from 2021. All-Stars are committed volunteer groups who provide a meal to the Family House guests through the Home Cook Heroes Program at

least 12 times in a calendar year.



New Vision Pioneers







Pattinson Family



Randon Family



Rutger's Gang



St. Augustine Parish



COMHAR

Further Her in Action



Friends of Bear

Masonic Blood and Organ Donation Program



Team Spiers



TRIO Philadelphia

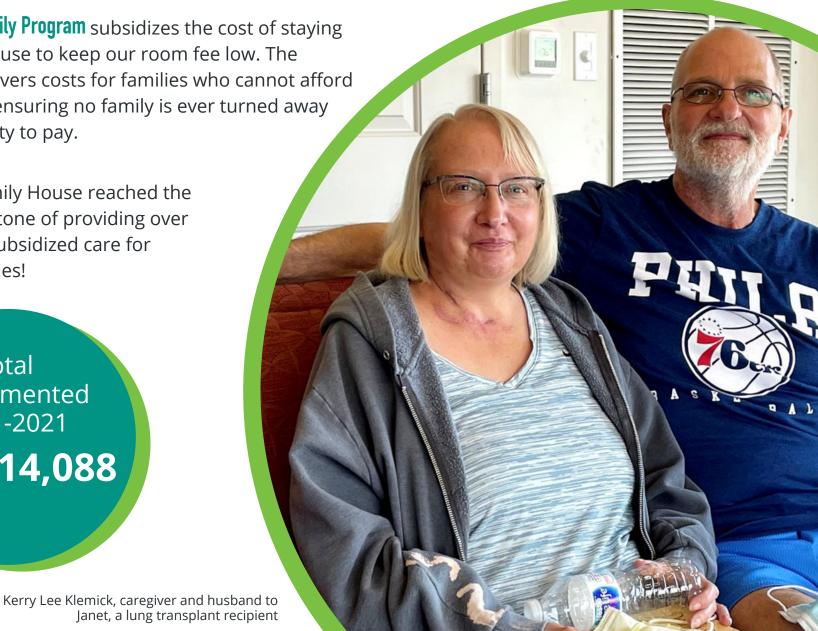


ADOPT-A-FAMILY **PROGRAM**

The Adopt-A-Family Program subsidizes the cost of staying at the Family House to keep our room fee low. The program also covers costs for families who cannot afford the nightly fee, ensuring no family is ever turned away due to an inability to pay.

In 2021, the Family House reached the incredible milestone of providing over **\$10** million in subsidized care for transplant families!

> Total Supplemented 2011-2021 \$10,814,088



CAREGIVER LIFELINE PROGRAM

The **Caregiver Lifeline Program** provides families and caregivers and patients with education and support as they navigate the transplant process. In addition to a full-time social work team available on-site for individual counseling, the program offers an online informational library, support groups, live educational webinars and continuing education programs for transplant professionals.



Internal Counseling Hours

296

Continuing Education Programs

5

Support Group Participants

389

Continuing Education Participants

471

Family House guest, Jaden, with Gem the therapy dog

14

Webinars Hosted

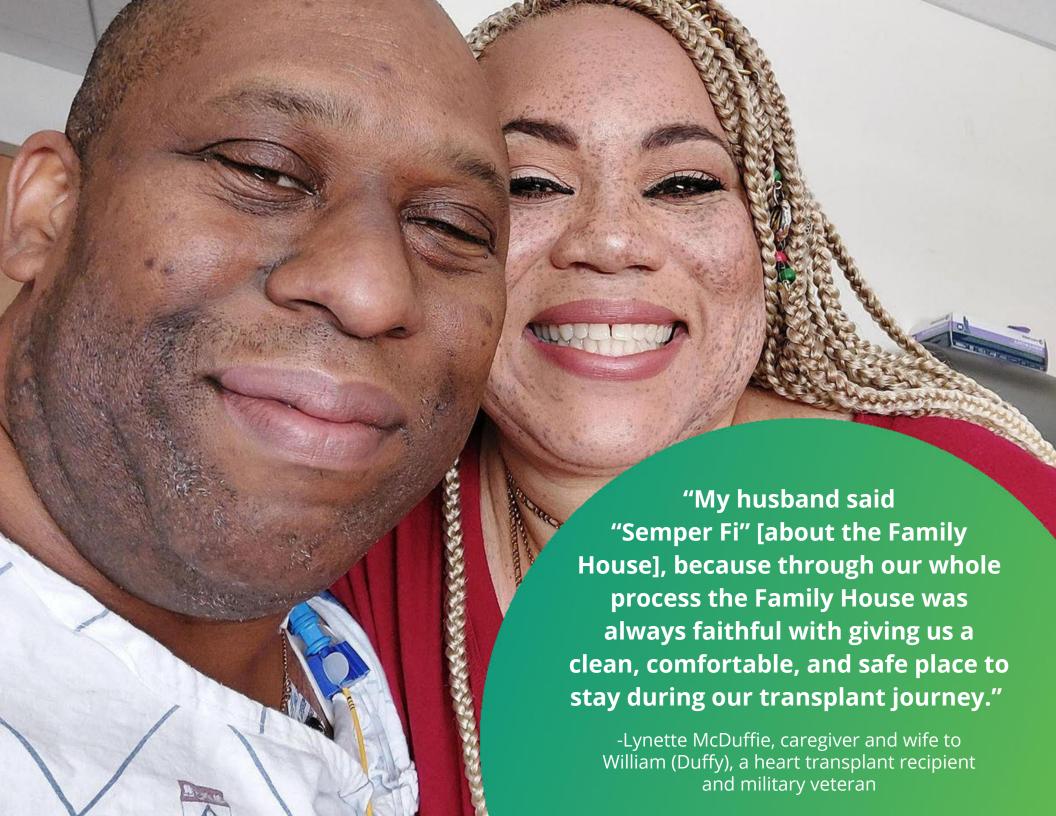
1,510
Participants

WEBINAR SERIES

In 2021 the very popular Transplant Webinar Series was continued through the Caregiver Lifeline Program which was first introduced in 2020. The series consists of complimentary webinars that provide the transplant community with health and wellness information. Many of the webinars can be viewed on our website. Thank you to our webinar sponsors and local transplant centers that provide support and resources that help make these webinars possible.

2021 Topics Included:

Survivor's Guilt
Parenthood after Transplant
Post-Transplant Nutrition
Understanding Medicare and
Healthcare Fundraising



ALUMNI FUND

As part of our 10th anniversary campaign, a special fund was established where past guest families can help other families like their own along the transplant journey.

The Alumni Fund provides a meaningful way for past guests to support other transplant families and help ensure we never turn away a family in need.



Jen Cuello, a lung transplant recipient (middle), her parents (left), and Michelle Keefe with husband Tom, a lung transplant recipient

Total Alumni Gifts

74

Total Amount Raised

\$11,861

FOUNDERS CIRCLE

We proudly recognize our **Founder's Circle Members** who have given major gifts of \$10,000 or more to support the Family House in 2021.



Bee a Blessing, Inc.

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Kevin Kovaleski, VP of Global Commercial Development for Transplant at CSL Behring

The **Family Circle** is an annual giving program made up of philanthropic contributors who give **\$250 or more** in a calendar year to support the Family House Annual Fund. Thank you to our 2021 members.

HONOR IN PLATINUM - \$5,000+

Anonymous in memory of John Moretto

Anonymous

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HOPE IN GOLD - \$2,500+

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<u>CARE IN SILVER - \$1,000+</u>

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SPONSOR-A-ROOM PROGRAM

Our **Sponsor-A-Room Program** allows individuals to sponsor one of our guest or common rooms by making a one-time donation or by hosting a fundraiser. Room sponsors have their name placed on a sign next to their guest room, and can sponsor rooms for up to three years with their donation.

Thank you to all of our 2021 room sponsors for helping keep our nightly fee low and covering costs for families who can't afford it.

2021 Room Sponsors

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David Nelson Jr. Memorial Fund
The Hampton Foundation
Martin WM Group at RBC WM
Pop-pop's Miracle Team
Sam's Spirit
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Team Esther Grace Facebook Friends
Transplant Alliance Foundation



(left to right) Ken Lovely, Danielle Bailey and Kenya Walker of the Transplant Alliance Foundation

WELCOME HOME CLUB

The Welcome Home Club is the Family House's monthly giving program. Thank you to our Heart Members who give \$21 or more per month.

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Top: Volunteer Maryellen Paget Bottom: Volunteer shuttle driver Ben McGinty





COMMUNITY SUPPORT



LEGACY GARDEN PAVERS

2021 Pavers

Angels for Ally in honor of **George Greis**Deborah Borden in memory of **her liver donor Peter and her 60th birthday**

Cape-Atlantic Transplant Support in memory of William Carlsen

Frank Corona in memory of **Amy Corona**Marta Galarza in memory of **Ed Galarza**GOL Tissue and Perfusion Dept. in memory of
James Leo Ryan Sr.

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of **Patrick Gannon and Phillip Oseredzuk**Cristin Nicoletti in memory of **George Gibbs**Friends and Family of **Mo Sullivan** in memory of Mo Sheri Reavis in honor of **Dr. Kartik Shenoy**Stacy Schwab in memory of **Karen Schwab**Friends and Family of **Brooklyn Taylor Scott** in memory of Brooklyn

John and Brenda Scanelli in memory of **John Soloway**

We are grateful to all those who dedicated a Legacy Garden paver in honor or memory of someone in 2021. All pavers are displayed in our rear patio as part of our Legacy Garden and are now a permanent part of the Family House!



Bee a Blessing Inc. with their paver

FUNDRAISING EVENTS



Bee a Blessing Inc.
The Roaring 2020's



Grundy Senators
The Gannon Cup



David Nelson Jr. Memorial Fund No Shower Happy Hour



Penkala Family and Friends
The Penkala Golf Outing



Fortuna Family and Friends Bobby's Race for Life

17TH ANNUAL KIDNEY OPEN GOLF OUTING

The 17th Annual Kidney Open Golf Outing

hosted by Dan Sinnott and Howard Nathan took place on August 23, 2021. It was a great day of golf, food and fun at the Dupont Country Club in Wilmington, DE.

The event was a huge success, and raised over \$133,000 for the Family House!

over \$133,000



raised for transplant families

ACTIVITIES PROGRAM

The Family House Activities Program provides a much-needed lift to guests at the Family House. Staff-led activities help to alleviate stress, give the opportunity for quality time spent together not focusing on health issues, and stimulate positive, hopeful feelings.



53

Movie Nights



36

Arts & Crafts



73

Game Nights



4

Therapy Dog Sessions

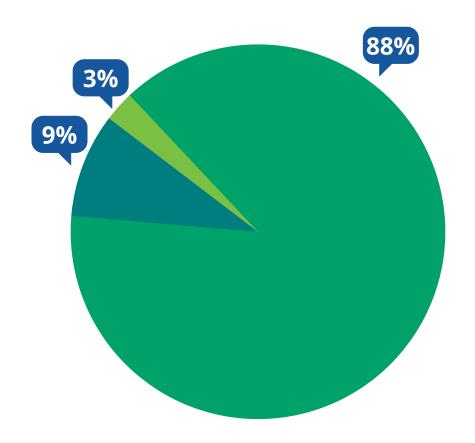
SOCIAL MEDIA REPORT



Social Media allows us to connect with our community in a meaningful way outside of the Family House. It serves as a platform to share stories and important updates about the Family House and our operations, and provide a place for transplant families who share the Family House as a common interest to interact with each other.

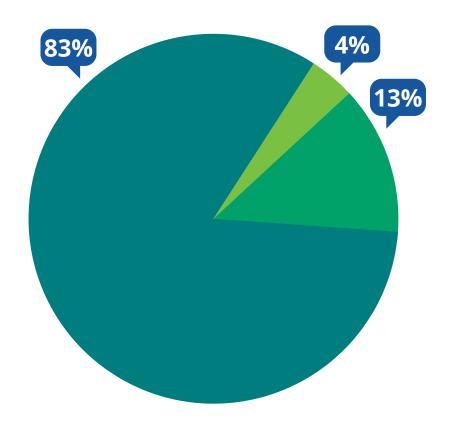


FINANCIAL SUMMARY



Revenue

- Grants
- Guest Fee Revenue
- Contributions



Expenses

- Fundraising
- General and Administrative
- Program Services



WAYS TO SUPPORT

MAKE A GIFT TO THE ADOPT-A-FAMILY PROGRAM. Help us keep our room fee low and our promise to never turn a family away due to an inability to pay it. A \$40 contribution helps support one night of lodging and access to our supportive services for a family.





JOIN THE WELCOME HOME CLUB. When you make a monthly gift, you'll not only help families now, but you'll help families months from now. A monthly gift shows you're committed to being by their side.

BE A HOME COOK HERO. Prepare, drop off, arrange catering, or donate to sponsor a meal for our guests as they unwind from a stressful day. Volunteers can come in to cook a meal with groups of up to 8 people. Groups can also drop off meals or arrange for catering.





HOST A WISH LIST DRIVE. Keeping the Family House stocked with basic home necessities such as food, toiletries, and pantry items requires many donated items. Get together with your family, friends, company, or religious group to collect items from our Wish List and drop them off for our transplant families to use during their stay!

PLEDGE YOUR BIRTHDAY. Make this your "Best Birthday Yet" by making a pledge to raise money for transplant families at the Family House! Host an online fundraiser and ask your family and friends to make a donation in lieu of gifts. You'll help give the gift of home to transplant families seeking life-saving care far from their own.





JOIN THE LEGACY SOCIETY FOR PLANNED GIVING. By making a gift through your estate, you can ensure the future success of the Family House and have the satisfaction of knowing that your values will live on through the loving care we provide.

SPONSOR A ROOM. Room sponsors will have their name placed on a sign next to the room and will receive benefits like having their name listed on our Contributors' Wall, an invitation to our President's Reception, listing in our publications and an opportunity for a private check presentation with the Family House executive team. Rooms may be sponsored for a period of up to 3 years at a time.



LEADERSHIP TEAM

Richard D. Hasz **President and CEO**

Jan L. Weinstock, Esq. Chief Administrative Officer and General Counsel

Joseph Kauffman Director, Operations

Talia Giordano, MSW, LSW Director, Family Services and Caregiver Lifeline Program

Sara A. Cohen Director, Development

Stephen Tornone, Esq.

FAMILY HOUSE STAFF

Celine Brunetti **Guest Services Ligison**

Jolene Fulmore Resident Manager

Genevieve Grabbe Development Associate

Crystal Marshall Relief Manager

Genevieve Moore **Guest Services Ligison**

Faith Osborne, MSW Social Worker

Nakia Parker Relief Manager

Anne-Marie Sichinga Relief Manager

Joseph Trainor Relief Manager

Ashley Tran **Guest Services Fellow**

Abigail Wells **Grant Writer and** Communications Liaison

ADVISORY BOARD

Martha Anderson Sara A. Cohen Carol Giungo Richard D. Hasz Mary Pat Kessler Pepper Krach Cynthia London Howard M. Nathan Lori Peruto, Esq. Frank Podietz Ranjoo Prasad, O.D. **Bill Soloway** Marc E. Uknis M.D. Jan L. Weinstock, Esq.





GiftofLifeFamilyHouse.org

401 Callowhill Street, Philadelphia, PA 19123 1-855-6-FAMILY

The official registration and financial information of Transplant House d/b/a Gift of Life Family House may be obtained from PA Dept. of State by calling toll free 1.800.732.0999. Registration does not imply endorsement.

Board member and donor mother, Cynthia London, at our 10th Anniversary event