



2014 *GIFT of LIFE*
ANNUAL REPORT Family House

This is Gift of Life Family House.
Where transplant families **COME HOME.**



A Message

from the President



Dear Friends,

THANK YOU FOR BEING A COMMUNITY WE CAN COUNT ON!

Your commitment, your compassion – this is what enables us to continue providing a caring “home away from home” to transplant families in their time of need. And for that I would like to say thank you!

At Gift of Life Family House, we continue to make a positive impact on hundreds of transplant families traveling to Philadelphia by providing them with much-needed support services and affordable accommodations during their or their loved one’s life-saving transplant care. Last year alone, more than 400 transplant families counted on us for support and because of your generosity and commitment to our mission, we were able to provide them with exceptional care during their stay.

In this 2014 Annual Report, I am thrilled to share with you some of our recent accomplishments, statistics, program highlights and, of course, recognize those who help make our mission possible for transplant families.

Please accept my sincerest gratitude for your kindness and dedication. I hope that we can count on your ongoing support as we strive together to enhance the lives of the transplant patients and families we serve – both now and in the years to come.

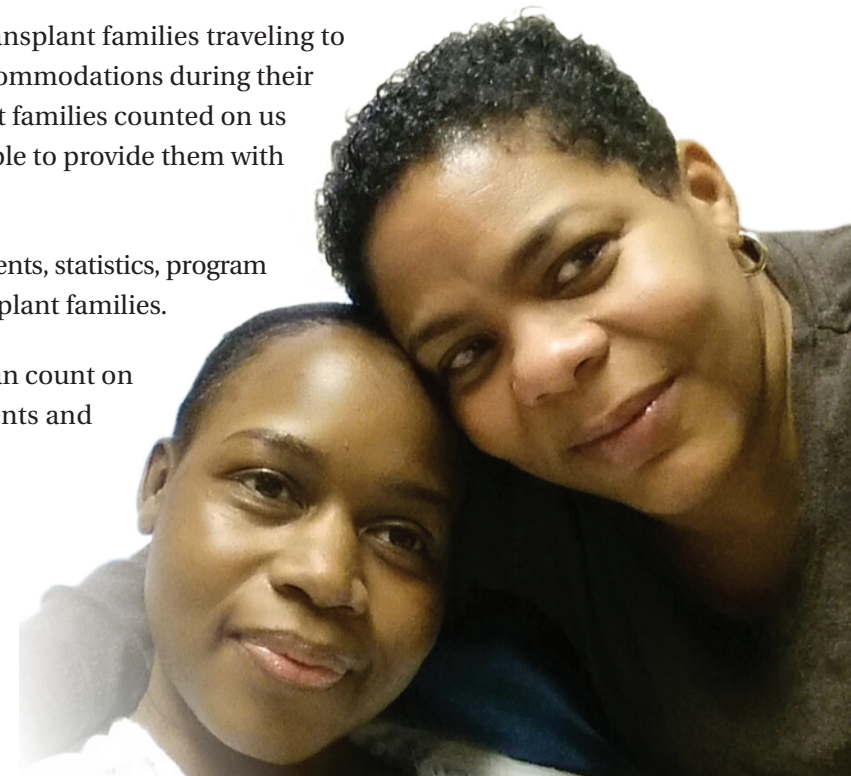
With deepest gratitude,

Howard M. Nathan
President and CEO

“By supporting the Family House, you are giving families a sense of one less thing to be concerned about. You’re giving them peace of mind.”

— Raquel Ross,
liver transplant
recipient

*Raquel Ross with her sister, Yolanda Ross,
Family House guests.*



MISSION

GIFT OF LIFE FAMILY HOUSE serves as a “HOME AWAY FROM HOME”

Alondra Cole, Family House guest.

for transplant patients and their families by providing temporary, affordable lodging and supportive services to those who travel to Philadelphia, Pennsylvania for transplant-related care.

Gift of Life Family House is a 501(c)(3) non-profit charitable organization.

2014 Programs & Highlights



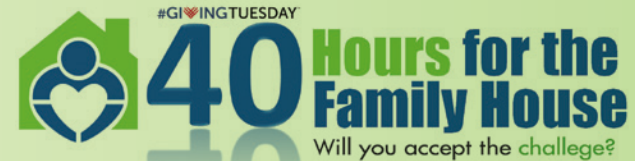
(L to R) Casey Lyons Dilsheimer, J.B. Dilsheimer, Craiger Drake, Denise Duszak, Robert Shino, Julie Cassel, Jeanne McFalls Lamb, Patrick Lamb, Aaron Maass and Ashley Via.

50,000 and Counting!

Home Cook Heroes Program Hits a Milestone Meal

The Home Cook Heroes program hit a milestone in 2014 when it served its 50,000th meal to Family House guests. The special meal was prepared on February 1, 2014 by five local couples who turned their regular “Family Dinner” that they hold at each other’s houses into a “Family House Dinner.”

Guests of the Family House are so grateful for the thousands of volunteers who continue to support the Home Cook Heroes program. These volunteers bring far more than delicious meals into the house—they also bring a warmth and kindness that everyone appreciates. They are part of what make the Family House a true home for transplant patients and their families.



First 40 Hours Challenge

In December of 2014, Gift of Life Family House held its 1st annual 40 Hours for the Family House Giving Tuesday challenge, and what a success! Beginning promptly at 8:00 a.m., participants had 40 hours to reach a goal of \$400 or more on CrowdRise.com, a simple and accessible online fundraising platform where signing up for our challenge was just a few clicks away! 40 hours, 50 team members and 500 participants later, the challenge raised more than \$27,000 – surpassing our initial fundraising goal by 69%!

Save the Date!

The 2nd Annual 40 Hours for the Family House challenge starts Giving Tuesday on December 1, 2015. For more information, visit www.GiftOfLifeFamilyHouse.org.

Will you accept the challenge this year?

EXCEEDING GOALS

Top 6 Fundraisers for the 2014 40 Hours Challenge

Dhillon Shah
Jeffrey Abrams
Lori Peruto
Avery Stamps
Nancy Gordon
Maryellen Paget

The Heller Family and friends at Jackson's 10th Annual Mulligan on Life Golf Outing hosted by Hennion & Walsh, Inc.



BREAKING RECORDS

10th Annual Kidney Open Breaks Fundraising Record!

On Monday August 25, 2014, Gift of Life Family House proudly held its 10th Annual Kidney Open Golf Outing at the beautiful DuPont Country Club in Wilmington, DE.

A record breaking \$65,000 (net) was raised to support transplant patients and families through the Adopt-A-Family Program. Hosted by Howard M. Nathan, President and CEO of *Gift of Life Donor Program*, and Dan Sinnott, CEO of Sinnott Executive Consulting, more than 100 golfers came out to support the Family House and golf an 18-hole scramble format tournament on the beautiful course. With bright blue skies and fresh cut grass, it was the perfect day!



(L) Dan Sinnott, CEO of Sinnott Executive Consulting, and (R) Howard M. Nathan, President and CEO of Gift of Life Donor Program.

Wish List Drives

Keeping the Family house stocked with basic home necessities requires a lot of donated food and supplies. We're thankful to those who coordinated Wish List Drives in 2014:

BE A GIVER
Joanne Brusich and Family
BSC America Bel Air Auto Auction
Patrick Davenport
The Hair Family
The Hess Family and Mason's Mission

The Leake Family
Links, Inc. of Philadelphia
Gena and Tim Mayer
The Meek Family
Merkle, Inc.
The Moran Family

The Morgan Family
Morgan Stanley and Mary Moretz
The Sommer Family
Warriors for Tim, Inc.

A special thank you to our volunteers in the community for coordinating fundraising events in 2014 to support the mission of Gift of Life Family House.

3rd Annual Ernie Leone Memorial Tournament hosted by the Italian American Citizens League
4th Annual Smiles for Terri Golf and Dinner Event
6th Annual Ritz Event – HMS Pinafore hosted by the Southern New Jersey Coalition on Organ & Tissue Donation
ADP Jeans Day coordinated by Matthew Matula
Ally's Breakfast and Blood Drive hosted by Angels for Ally
Applebee's Flapjack Fundraiser Breakfast hosted by the Berks County Coalition
Bingham Elementary School Fundraiser
Bowling for Life hosted by the Multicultural Affairs Coalition
David's Parrot Party Benefit for Gift of Life Family House hosted by the Nelson Family and Friends
Denim Day hosted by The Graham Company
Dunk Tank hosted by the Musculoskeletal Transplant Foundation
ErykaLynn Waller Tribute Concert
Evan Morgan's Fundraising Campaign
Furness High School Dress Down Day
Gift of Life Family House Swim Meet hosted by the Gloucester City Stingrays
Hahnemann University Hospital Abdominal Transplant Program Hot Dog Social
Jackson's 10th Annual Mulligan on Life Golf Outing hosted by Hennion & Walsh and the Heller Family
Kidney Awareness Fundraiser coordinated by Bonnie Majeski
Knouse Fruitlands, Inc. Father's Day Fundraiser
Lives Saving Lives Club Fundraiser hosted by The Lawrenceville School
Morgan Family Campaign
Neiman Marcus Fashion Show Fundraiser Giving is Always in Style hosted by Nancy Gansky and Lori Peruto, Esq.
Nicole Loshnowsky's Birthday Collection
Notre Dame of Bethlehem School Dress Down Day
Nursing Network Center Car Wash Fundraiser
Project Management Institute's Employee Luncheon Raffle
RyanStrong 5K in memory of Ryan Viola
Sam Pesaresi Memorial Field Hockey Game at Albright College
School Lane Charter School Dress Down Day
Select Medical & CARES Casual Day and Bagel Sale
Soccer for Sweitz hosted by Central York High School
Team Wave Fundraiser coordinated by Faria Rehman
Thirty One Fundraiser hosted by Hearts of Gold
Thomas Jefferson University Methodist Hospital Nurses Week Fundraiser
Turner Construction Employee Golf Outing coordinated by Patrick Kershner
Valley View Community Church Alternative Gift Market hosted by Jennifer Martin



“We’ve met families that we’re still in touch with, just by eating with them. It’s wonderful. We didn’t have to worry about grocery shopping. We could eat snacks all day, or even leftovers from the meal the night before.”

— Family House guests Michelle Liu, and her daughter Esther Grace, a double lung transplant recipient

Founders' Circle

2014 FOUNDERS' CIRCLE

Thousands of transplant patients

and their families count on us each year for support during their transplant journey.

WE'RE SO GRATEFUL WE CAN COUNT ON YOU.

The Founders' Circle is made up of the following tiers:

- \$ 1,000,000 + **LEADERSHIP AND LEGACY**
- \$ 500,000 + **TRUSTEE OF COMPASSION**
- \$ 200,000 + **SPONSOR OF STRENGTH**
- \$ 100,000 + **AMBASSADOR OF GENEROSITY**
- \$ 50,000 + **PARTNER OF CARE**
- \$ 25,000 + **BENEFACTOR OF TRUST**
- \$ 10,000 + **PATRON OF KINDNESS**

“Every need and want had been anticipated and met without my thinking or planning for them. I could sleep without planning shopping lists, trips to a grocery store and cooking meals. This allowed me to recharge my emotional batteries.”

— Janice, Family House guest

With sincere appreciation, we proudly recognize our 2014 Founders' Circle Members who have given major gifts to support the Family House.

Sponsor of Strength (\$200,000+)

Anonymous
(Living Room)
Anonymous

Ambassador of Generosity (\$100,000+)

Bridge to Life, Ltd.
(Resident Manager's
Apartment)

Partner of Care (\$50,000+)

Gervato Family Foundation
Sam and Jean Jones

Benefactor of Trust (\$25,000+)

The Gitlin Foundation
RyanStrong
(Guest Room)

Patron of Kindness (\$10,000+)

Cary Moritz, Esq. and
Michael Moritz, MD



On July 20, 2014, over 60 RyanStrong team members joined together at the Family House for their official plaque unveiling and room dedication in honor and in memory of Ryan Viola.

Your support makes it possible for us to continue welcoming all families and we are happy to say that we have never had to turn away a guest due to their inability to pay our modest nightly fee.

Family Circle

2014 FAMILY CIRCLE Recognizing the year's generous partners who helped support and sustain Family House operations and programs. The Family Circle is an annual giving program made up of philanthropic contributors who give \$250 or more in a calendar year to support the Family House annual fund.

The Family Circle is made up of the following giving levels:

\$5,000 + **HONOR IN PLATINUM**

\$2,500 + **HOPE IN GOLD**

\$1,000 + **CARE IN SILVER**

\$500 + **GRACE IN BRONZE**

\$250 + **COMFORT IN COPPER**



George and Caroline Pla, Family Circle members

Honor in Platinum
(\$5,000+)

Anonymous
Daston Corporation
Erin Jacob and Dirk Dinkeloo
Jeff and Debra Morgan
Lori and John Peruto, Esqs.
Harry Roth, Esq. and Lisa Heller, MD
Dr. and Mrs. Marc and Kathy Uknis

Hope in Gold
(\$2,500+)

Larry and Diane Beard
Capital Impact Partners and NCB
Connelly Foundation
Sam and Jean Jones
Howard and Liz Nathan
Robert V. Nicoletti
Scott Z. Noye and Family
Phillies Charities, Inc.
Analise and Americo Santos
Scott and Vickie Sayles
Dr. Marshall and Michele Schwartz
Walmart Store #2650
Albert K. C. Yau

Care in Silver
(\$1,000+)

ACE Charitable Foundation
Anonymous Contributors
Artcraft Promotional Concepts
The Ashland Foundation
Bel Air Auto Auction, Inc.
Debbie Darling Belenski Memorial Fund

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John and Patricia Browne
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DaVita Abington Dialysis
DaVita Buttonwood Dialysis
DaVita Callowhill Dialysis
DaVita Cheltenham Dialysis
DaVita City Line Dialysis
DaVita Cottman Kidney Center
DaVita Franklin Commons Dialysis
DaVita Franklin Dialysis
DaVita Grant One Dialysis
DaVita Huntingdon Valley Dialysis
DaVita Marlton Dialysis
DaVita Memphis Street Renal Center
DaVita Northeast Philadelphia Dialysis
DaVita Northern Philadelphia Dialysis
DaVita PDI Walnut Tower
DaVita South Broad Street Dialysis
DaVita South Philadelphia Dialysis
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DaVita Wyncote Dialysis
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George and Susan Gibbs
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Suzanne and Robert Levin

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Brenda and Thomas Noll
The Norwood Company
Becky Nuttall
Robert and Tracie Opitz
Papa Carl's Jam for Life Foundation
Philadelphia Chapter of UNICO National
Relocation Project Managers, Inc.
Sam's Club #8145
Second Chance Heart Transplant Support Group
Dr. and Mrs. Samuel and Karen Solomon
Dr. Jonathan Van Kleunen
Barbara W. and Barry W. VanRensler
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Walmart Store #4687
Jan L. Weinstock, Esq.
Christine Yang

Grace in Bronze
(\$500+)

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Ellen Abrohms and Bernard Gottlieb
AC Power Company, Inc.
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Bea Jo Yerg
Mustafa Zaheer

Comfort in Copper
(\$250+)

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Windows of Strength
Sue and David Wishnow
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Y.A.L.E. School Cherry Hill
Kitching Yau

Bold indicates renewed membership

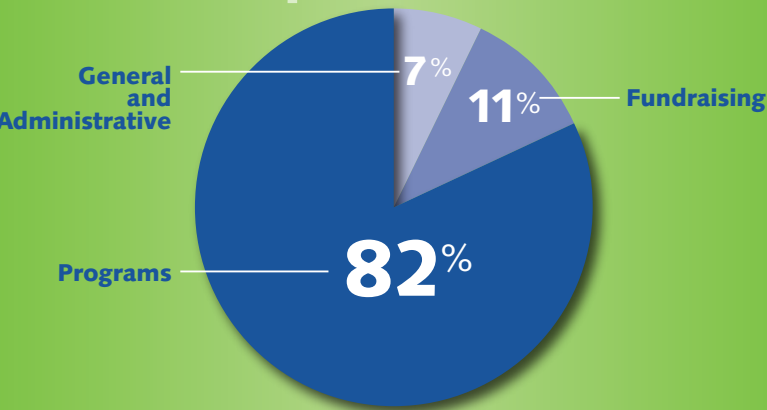
The Legacy Garden Paver Program

Thank you to those who dedicated an engraved paver in honor or memory of a loved one, giving families a place to retreat for a moment of reflection and catch their breath during a stay at the Family House.

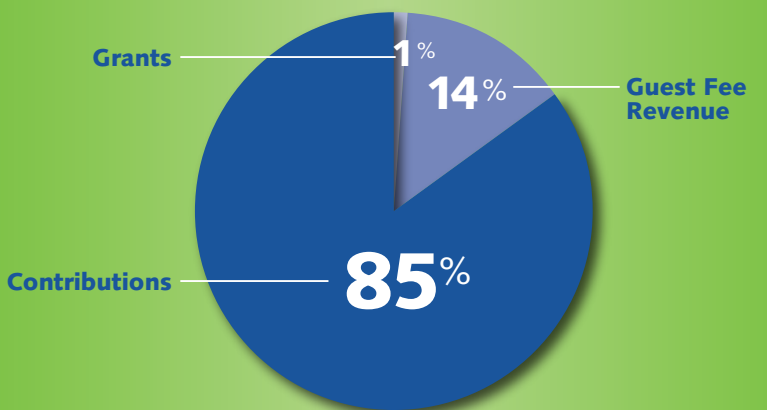
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Gift of Life Donor Program Staff
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Voorhees Rotary Dinner Club

FINANCIALS

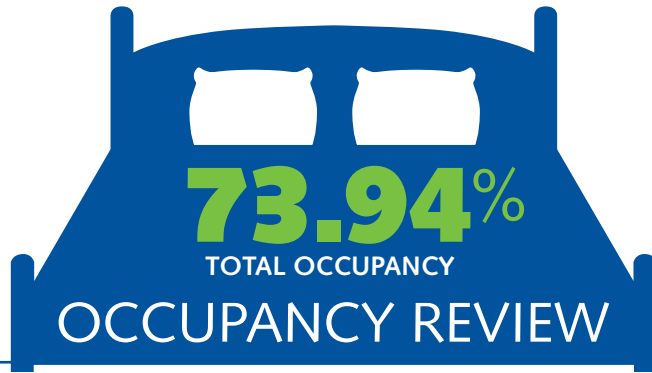
Expenses



Revenue



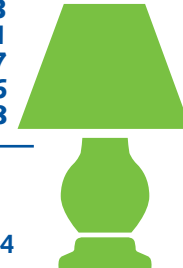
2014 at a Glance



JAN	83.50%
FEB	80.48%
MAR	78.92%
APR	67.67%
MAY	89.03%
JUN	69.56%
JUL	78.52%
AUG	69.89%
SEPT	57.89%
OCT	64.62%
NOV	71.89%
DEC	74.62%

OCCUPANCY/ROOM NIGHTS at Family House by Transplant Center	
HUP.....	29%
Temple.....	24%
Hahnemann.....	18%
CHOP.....	10%
Einstein.....	10%
Jefferson.....	8%
Lankenau.....	1%

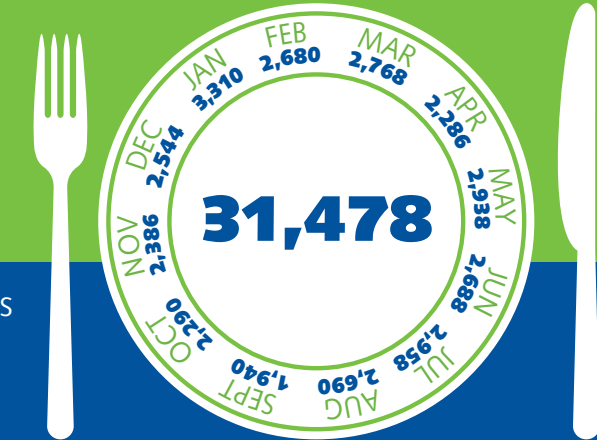
FAMILY STAYS by Specific Organ Treatment	
Liver.....	463
Lung.....	431
Heart.....	257
Kidney.....	246
Heart-Lung.....	8



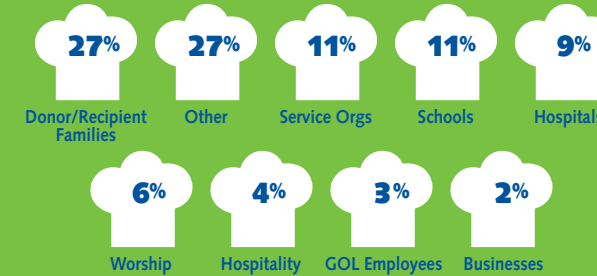
Home Cook Heroes Program

The Family House's commitment to its guests extends far beyond providing a place to sleep. Through its Home Cook Heroes Program, the Family House ensures that guests also receive nutritious meals during their stay. Born out of the realization that most transplant patients and their

MEALS SERVED BY HOME COOK HEROES



HOME COOK HEROES GROUPS



families don't have the resources, time or money to prepare a healthy, home-cooked meal, the Home Cook Heroes Program brings in community volunteer groups to do it for them. In addition to providing meals, the Home Cook Heroes Program stocks the refrigerators and guest pantry at the Family House with food and cooking supplies. It also helps to underwrite the costs of operating the meal program, communal family kitchen, beverage station and dining room.

Caregiver Lifeline Program

The transplant journey turns lives upside down, not only for the patient, but for their primary caregivers as well. Through the Family House's Caregiver Lifeline Program, these individuals gain the education and support they need to meet the demands of their challenging role. The resources available through the program – which include a full-time social worker, online informational library, and community outreach programs – help caregivers locate financial assistance, gain emotional support, maintain physical fitness, and develop contacts within caregiving groups. The Family House's full-time, licensed social worker provided 310 hours of counseling in 2014 to families staying at the Family House.

In 2014, 273 guests attended 44 caregiver support groups hosted at the Family House. The Caregiver Lifeline Program is also active within the greater transplant community. Externally, it provided support to 7 groups throughout the GLDP region with 59 patients and caregivers in attendance. The Caregiver Lifeline webpage – which can be easily accessed from the Family House website – offers support to caregivers and patients through online learning tools. *Gift of Life News*, a newsletter reaching more than 50,000 households, featured 4 articles throughout the year in the Caregiver Lifeline Spotlight section.

SOCIAL MEDIA

1,879
NEW Likes

206
NEW Followers

1,098
NEW YouTube Views

158
NEW Followers

Adopt-A-Family Program

The nightly fee of only \$40 per night to stay at the Family House is set far below the actual operating costs. Because of your support, we can keep this price low, and also our promise to never turn away a family who cannot pay.

The cost of transplant-related care can be staggering. Insurance premiums, co-payments and deductibles vary widely depending on the patient's health benefits. Essential medications can easily cost a patient \$1,000 or more every month. Travel expenses can cost hundreds of dollars per trip depending on the distance. And when patients and their family caregivers can't work, the loss of wages can be devastating.

Understanding the financial burden that families must bear, at Gift of Life Family House we set our nightly room rate at a modest \$40. The actual cost for providing lodging, meals, transportation, and other services to guests is \$160 a night, creating a large gap that at the Family House we work to fill through contributions to our Adopt-A-Family Program.

1 in 5 families cannot pay the full \$40 per night fee and require support from the Adopt-A-Family Program fund. Through generous financial support from the community, Gift of Life Family House supplemented \$1,049,889 of programs and operating expenses in 2014. This figure is based upon the actual cost of \$160 per night.

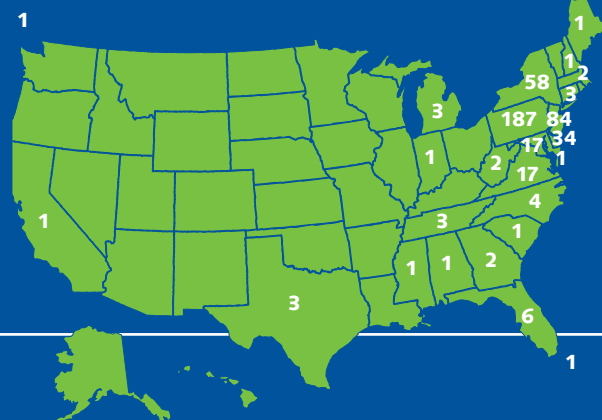
435 PATIENTS FROM 23 STATES AND 4 COUNTRIES

1 Alabama	1 Maine	187 Pennsylvania
1 British Columbia	17 Maryland	1 Puerto Rico
1 California	2 Massachusetts	1 South Carolina
3 Connecticut	3 Michigan	3 Tennessee
34 Delaware	1 Mississippi	3 Texas
1 District of Columbia	1 New Hampshire	17 Virginia
6 Florida	84 New Jersey	2 West Virginia
2 Georgia	58 New York	
1 Indiana	4 North Carolina	

VOLUNTEER RECAP



9,620 HOME COOK HEROES HOURS
3,173 GUEST SERVICES HOURS
203 ACTIVITY HOURS
12,996 TOTAL HOURS



TRANSPORTATION

1,354 TOTAL TRIPS
3,567 TOTAL GUESTS TRANSPORTED
11,955 MILES TRAVELED

Denise and Ken Fegley,
Family House guests.



"I felt that the Family House provided a service no one else could—for me or my caregiver, my husband. It wasn't just a place to stay, it was my family. We've seen the good and the bad. Sat and chatted with people. Cried with people. Prayed with people... I felt comfortable."

— Denise Fegley,
liver transplant recipient



Mason's Mission Wish List Donation.



IT IS OUR HOPE that you will continue to help families in need and ensure that they have a wonderful place to stay — and all the comforts of home — while waiting for a life-saving organ transplant.

401 Callowhill Street, Philadelphia, PA 19123

1-855-6-FAMILY

www.GiftofLifeFamilyHouse.org

General information:

info@GiftofLifeFamilyHouse.org

Guest Referral Information:

Referrals@GiftofLifeFamilyHouse.org

Follow us on Social Media:

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The official registration and financial information of Transplant House d/b/a Gift of Life Family House may be obtained from the Pennsylvania Department of State by calling toll free, within Pennsylvania, 1-800-732-0999. Registration does not imply endorsement.