

2012 Annual Report



This is Gift of Life Family House.

Welcome home.

FAMILY HOUSE





Dear Friends, When I think back on the Family House's past year of operation, overwhelming thoughts of joy, accomplishment and gladness fill my mind. I am proud to lead a mission that supports thousands of transplant patients and their families throughout their transplant journeys. We are improving transplantation through care, education and a tremendously supportive community in our region – one day at a time and one family at a time.

The Family House's first full year of operations – 2012 – marks significant milestones. Notable highlights include honoring everyone who helped build the Family House at our Dedication Event in May, celebrating the Family House's first birthday in July, and kicking off the First Annual President's Reception in November, in addition to many other important operational and development records.

As you may know, my personal experiences caused me to realize the urgent need for affordable accommodations and supportive services for transplant families on their journeys. Very often these families live and sleep in hospitals, or cars; some are even separated from their loved ones during a time of medical crisis. But, we have you to thank – you believed in our mission and have helped create a much needed "home away from home" for countless transplant patients and their loved ones. The Family House proudly shares our 2012 accomplishments with you, through this report, and recognizes the individuals who make the Family House a reality with their support. It is with great pleasure I share with you the names of everyone who helps us provide incredible care, exceptional support, and a place to call "home" for our transplant patients and families.

I am deeply grateful to everyone who helped us not only achieve our goal but sustain the Family House's mission year to year. I urge you to remember the ongoing need for support of the Family House's operations – it is our hope that we will continuously inspire you to help us care for our transplant families, now and for decades to come.

On behalf of those we serve, please accept our deepest gratitude. Thank you again for your support yesterday, today and tomorrow.

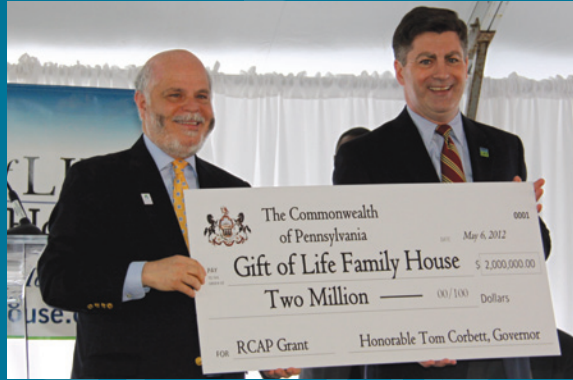

Howard M. Nathan, President and CEO

MISSION STATEMENT Gift of Life Family House serves as a “home away from home” for transplant patients and their families, and provides them with temporary, affordable lodging and supportive services during their stay in Philadelphia, Pennsylvania for transplant-related care. Gift of Life Family House is a 501(c)(3) non-profit charitable organization.



2012 Highlights

Pennsylvania Lieutenant Governor Jim Cawley (R) and President and CEO of *Gift of Life Donor Program* Howard M. Nathan (L). The Lieutenant Governor presented *Gift of Life* with a \$2 million Redevelopment Assistance Capital Development grant from the Commonwealth in support of the Family House.



A DAY OF DEDICATION Nearly 400 contributors, volunteers and advocates from *Gift of Life's* community reunited on Sunday, May 6, 2012 for a special celebration formally dedicating Gift of Life Family House.

David Huddleston, a former *Gift of Life* board member and living donor, hosted the event, which featured several special guest speakers including President and CEO of *Gift of Life Donor Program* Howard M. Nathan, Pennsylvania Lieutenant Governor Jim Cawley, the Deputy Mayor for Economic Development and Director of Commerce Alan Greenberger, and Family House guest Julie Keeton. Philadelphia City Councilmen Mark Squilla and Jim Kenney also presented a citation from the City of Philadelphia.

After an exciting Family House construction time lapse video presentation, the beautiful Primary Contributors Wall was unveiled for all to see.



The Primary Contributors Wall, located in the lobby of the Family House, celebrates the Family House Founders' Circle and Family Circle members. Their support of the mission of Gift of Life Family House allows us to continue to welcome transplant families home.



ONE YEAR BIRTHDAY On July 17, 2012, the eve of the Family House's first birthday, over 45 volunteers and guests gathered for a special birthday BBQ celebrating the first 12 months of supporting transplant patients and their families. The evening allowed Family House staff members to recognize and thank dedicated volunteers who tirelessly supported the Family House's mission over the past year. Guests were treated to delicious gourmet sweets and of course no birthday party is complete without cake, candles and the traditional singing of "Happy Birthday."



Family House guests celebrate one year birthday.



(L-R) Jan L. Weinstock, Esq., Vice President, Administration & General Counsel, Howard M. Nathan, President and CEO, Brianne Harrell and Joe Conklin.

FIRST ANNUAL PRESIDENT'S RECEPTION KICK-OFF The Family House's First Annual President's Reception recognized generous contributors who financially supported Gift of Life Family House. President and CEO Howard M. Nathan hosted the event which attracted close to one hundred Family House Founders' Circle and Family Circle members on Thursday, November 1, 2012.

The First Annual President's Reception was a wonderful evening filled with recognition, great food, and lots of laughter. The nationally recognized, Philadelphia-based comedian Joe Conklin—the Man of a Thousand Voices—shared his talents entertaining attendees. During the evening, the President's Reception guests listened to Brianne – a Family House guest – share her powerful testimony about her three month stay in the Family House and her struggles with Autoimmune Hepatitis, a liver disease that causes the body's immune system to attack the liver's cells. Brianne* was waiting for her third transplant. Despite the difficult and challenging time she faced, Brianne was thankful for the Family House and its support.

**Brianne Harrell passed away while waiting for a liver and kidney transplant (1982-2013)*

"It is so nice to know that you don't have to worry about day-to-day concerns when you are here, just your loved one who is either waiting for a transplant or has received one. Every morning I know that there will be transportation to and from the hospital from either staff or volunteers. What a great feeling knowing you don't have to think about this. Every evening you know that there will be a home-cooked meal from either the staff or the Home Cook Heroes program volunteers. The volunteers really care about us all." DOREEN APPLGATE, mother of Justine, lung transplant recipient.



“The transplant experience has given us all a greater appreciation for life. The community created by the Family House inspired us to encourage others. We have become a ‘pay it forward’ type family, because we have received more help than can ever be repaid.” SAMANTHA CLINK, daughter of Jeanne Clink, heart and double lung transplant recipient, from Binghamton, NY



Gift of Life Family House 2012

Financials

Social Media



601
New Facebook Likes

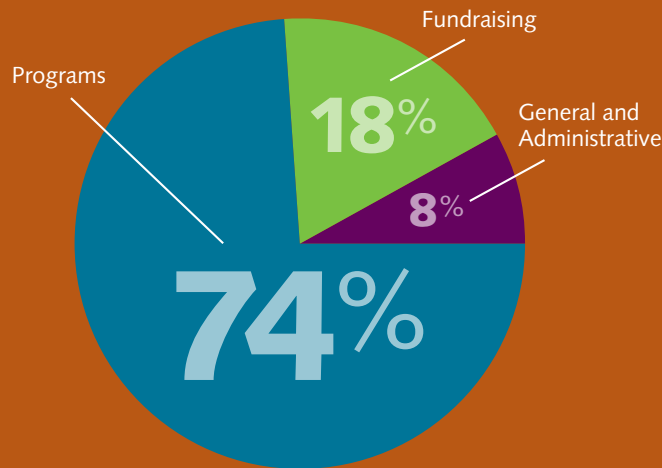


234
New Twitter Followers

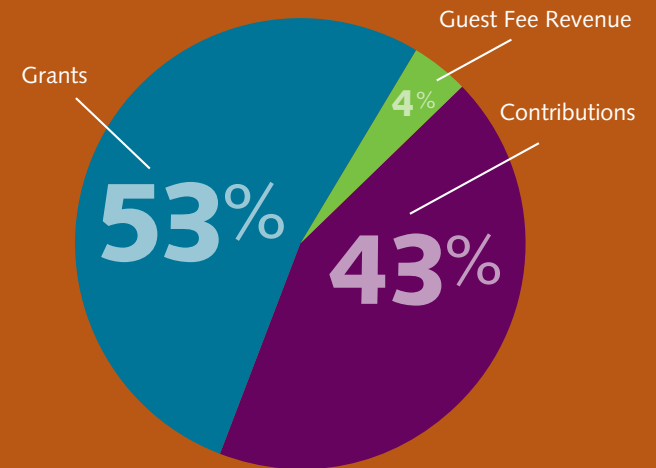


582
YouTube Views

EXPENSES

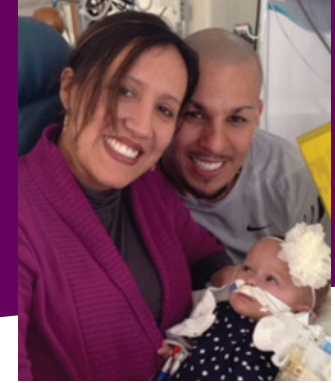


REVENUE



“We arrived at Gift of Life Family House soon after Leiya was listed and we are very grateful to have the opportunity to stay here as it has become our everyday retreat from the hospital. The House is inviting with very comfortable accommodations. We are very happy to be able to get a good night’s rest while having Leiya hospitalized in the ICU.”

TATIANA AND STEVE ORELLANA, from Englewood, NJ



2012 Founders’ Circle Members

With deep gratitude, we proudly recognize our 2012 Founders’ Circle Members who have given major gifts to support the Family House.

Founders’ Circle is made up of the following tiers:

Founders’ Circle Members: \$1,000,000 + LEADERSHIP AND LEGACY
 BOTTOM ROW: (L-R) Sophia Nicoletti, \$ 500,000 + TRUSTEE OF COMPASSION
 Samantha Peruto, Christina Ferrier, \$ 200,000 + SPONSOR OF STRENGTH
 Francesca Nicoletti and Gabrielle \$ 100,000 + AMBASSADOR OF GENEROSITY
 Ferrier. STANDING: (L-R) Mark \$ 50,000 + PARTNER OF CARE
 Nicoletti, Megan Nicoletti, John \$ 25,000 + BENEFACTOR OF TRUST
 Peruto, Lori Peruto, Michael Ferrier, \$ 10,000 + PATRON OF KINDNESS
 Donna Ferrier, Vince Peruto, John Peruto, Jr., Robert V. Nicoletti and Joe Ferrier. NOT PICTURED: Robert Nicoletti, III., Mark Nicoletti, Jr. and Megan Nicoletti.



AMBASSADOR OF GENEROSITY (\$100,000+)

MTF, IIAM, Statline
 (Fourth Floor Family Lounge)

The Nicoletti Family,
 Mr. Robert V. Nicoletti,
 Mr. and Mrs. Joseph Ferrier,
 Mr. and Mrs. John Peruto,
 Mr. and Mrs. Mark Nicoletti
 (Reception Area and Third Floor
 Family Lounge)

Redevelopment Assistance
 Capital Program

PARTNER OF CARE (\$50,000+)

Howard and Liz Nathan
 (Library/Children’s Garden)

TD Charitable Foundation

BENEFACTOR OF TRUST (\$25,000+)

Anonymous
 (Guest Room)

Tom and Sue Civitella, Kim Devlin
 (Guest Room)

David’s Parrot Party
 in Memory of
 David Martin Nelson Jr.
 (Guest Room)

Gamma Iota Sigma: Sigma Chapter
 Temple University
 (Guest Room)

Amy J. Goldberg, M.D.
 (Beverage Station)

Hagan Family
 (Guest Room)

Dr. Joseph and Barbara Hylinski
 (Guest Room)

Penney Girls Foundation
 (Pantry)

PATRON OF KINDNESS (\$10,000+)

Glenmede
 (Pedestrian Entranceway)

Quick Courier Service, Inc.
 (Elevator North)

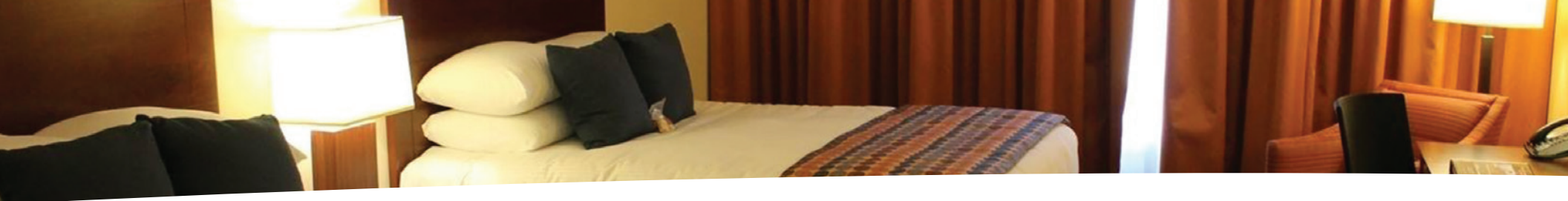
Harry Roth, Esq. and
 Lisa Heller, MD

Sovereign Insurance Group
 (Legacy Garden Entry Doors)

Wawa Inc.

Morton and Phyllis Weinstock
 and Family
 (Staff Offices)

BOLD = upgraded members



2012 Family Circle Members

Recognizing yearly partners who help sustain the Family House operations and support programs annually.

Family Circle is made up of the following giving levels:

- \$5,000+ HONOR IN PLATINUM
- \$2,500+ HOPE IN GOLD
- \$1,000+ CARE IN SILVER
- \$500+ GRACE IN BRONZE
- \$250+ COMFORT IN COPPER

2012 FAMILY CIRCLE (Recognizing Contributors from 2012)

HONOR IN PLATINUM (\$5,000+)

Hedrick Family Donor Advised Foundation
of the Central Susquehanna Community
Foundation

HOPE IN GOLD (\$2,500+)

American Express Charitable Fund
Enterprise Holdings Foundation
The Gurmankin Family
Scott and Vickie Sayles

CARE IN SILVER (\$1,000+)

The Ashland Foundation
Blue Slate, LLC
Certified Abstract Co., Inc.
Endo Pharmaceuticals, Inc.
Extremity Medical, LLC
Dr. John J. Faillace
Nancy Finnegan
Robert Giaimo
Bradford Glazier
Jean and Sam Jones

Dr. Kimberly Lin
Steven Maisel and Linda Berger
Cary Moritz, Esq. and
Michael Moritz, MD
Ellen Muzi
Robert V. Nicoletti
Robert and Tracie Opitz
Philadelphia Chapter
of UNICO National
Philadelphia Suburban
Development Corp.
Analise and Americo Santos
Dr. Marshall Schwartz
Walmart Store #2096
Ward & Zinna, LLC

GRACE IN BRONZE (\$500+)

AIG Matching Grants Program
Bill and Martha Anderson
Artcraft Promotional Concepts
Dr. and Mrs. Horace Barsh
Larry and Diane Beard
John and Eve Bogle
Gregory and Barbara Brojack
Lisa Canfield
Susan and Louis Chodoff
James and MaryAnn Coleman
The Frank Dunlap Family
Dr. Jacqueline Fawcett
Foot of the Cross Christian Church
Joseph and Beverly Forline
Shedrick and Alicia Freeman

Debra and Carl Fritz
Richard Hasz
Andrea and Dave Henninger
Human Resource Administrators, Inc.
Teresa Iaconelli
Doris and Donald King
Richard and Carole Kovach
Pepper and Mike Krach
Martin Majcher
Mr. and Mrs. Harold A. Miller, Jr.
Minton and Williams Contractors
Alan J. Mittelman, Esq.
Glen Moffett, Esq.
Louis and Jean Morgan
Multicultural Affairs Coalition
Kevin C. Parham
Lori and John Peruto, Esqs.
Susan Pincus
Harry Roth, Esq. and Lisa Heller, MD
Andrew and Joan Schiffer
Temple University Hospital Transplant
Onofrio Vitullo
Jan and Randy Weinstock
Loralee West
Dr. Scott Wolfe

COMFORT IN COPPER (\$250+)

Steve Abreu
Abelson Legal Search
Scott Akin
American Legion Post 62
Anonymous Contributors



Family Circle Members,
the Noye family; (L-R)
Natalie, Sarah and Scott.

Robert and Doreen Arnold
Howard and Patricia Bates
The Beach Family
Dave and Ann Biron
Eugene and Patricia Blum
Daniel and Susan Bonner
Mr. and Mrs. Richard A. Bonnette
Christopher Bradley
Charles Brooks
John Bruens
Hon. Martin Burman
Joe Campanelli
Donna Campbell
Sandra Cole Cantera
Charles and Kristin Carbin
Nancy Castrenze
Dr. and Mrs. Nicholas Cavarocchi
Clinical Trial and Consulting Services
Sara Cohen
Winifred Cooper
Cooper Levenson Law Firm
Ira and Glenda Copperman
Katherine K. Costabile
Kevin Crossan
Mr. and Mrs. John Delaney, Jr.
Harold and Christine Delhagen
Scott Demczynyn
Birgit Dietz
Donna's Hallmark
Frank Dougherty
Doylestown Township Police
Donald Ehnott

Alex J. C. Fedorak
Wendy Feldman
Dr. Howard M. Felt
Robert Finkel
Fitzpatrick's Crest Tavern
Dr. and Mrs. Gerard Fulda
General Federation of
Women's Clubs PA
George and Susan Gibbs
Talia Giordano and Jeff Swinton
Carol and John Giungo
Harvey Goldglantz
Hank and Ina Gross
Glenda and Edward Hauser
Timothy and Jennifer Healy
Becky and Brian Hermann
Betsy and Bob Horen
JP Morgan Chase Foundation
Barbara Katz-Chobert
Mr. and Mrs. Michael J. Kawas
Lori Klinikowski
Franklin W. Lambert
Beatrice G. Lipschultz
Jimmy Masiak
Christine and Thomas McGarry
Jim and Carol McKelvey
Mr. and Mrs. Rick Miller
Amy Murphy
Barbara and Garry Nichols
The Noye Family
John O'Donnell
Mr. and Mrs. James O'Hora
Maureen O'Neill
Paul and Therese Oravez
Joanne Palermo
Penske Automotive Group, Inc.
David Pierson

Lisa Pistilli
Kathleen Pyper
Christine Radolovic
Dr. Elizabeth Rand
Dawn Reese
Patrick and Jean Reger
Reit Management & Research LLC
Martha Reisinger
Sean Rhoads and Keri Fisher
Mr. and Mrs. Jerry Riggio
R. J. Jomici, Inc.
Elizabeth and Bruce Rubin
William and Mary Jo Russell
Mr. and Mrs. Richard Salmieri
Janice Schwartz-Donahue
William Singleton
Bonnie and Harris Sklar
Ross Smith
G. Stephen Snyder
Robert and Ida Sosna
Dana Spain
Barbie Spear
Mr. and Mrs. Mark Stopfel, Sr.
Raymond and Darlene Sweitzer
Donna Sweitzer
James Toland, Jr.
Anthony and Margie Tomassetti
Wendy Trow-Fox
Barbara W. and Barry W. VanRensler
Janice Wright Waitkus
Dr. and Mrs. Samuel Wasser
Peter Weinert
Vaughn and Cynthia Whisker
Wohlsen Construction

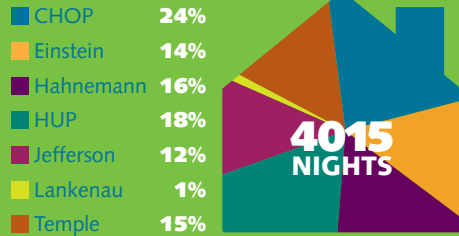
ITALIC = renewed Family Circle member

Family House Operations Report

The Family House focuses on completing the circle of care for transplant families seeking care in the Gift of Life region. Comfort and support are provided for countless transplant family members through the dedication of Family House staff and volunteers.

Transplant Center Usage The Family House serves eligible patients and caregivers waiting for or undergoing an organ transplant at any of the 8 transplant centers in Philadelphia.

Occupancy/room nights at Family House



Family stays by specific organ treatment

Heart	206
Lung	222
Heart-Lung	52
Kidney	233
Liver	319
Pancreas	0

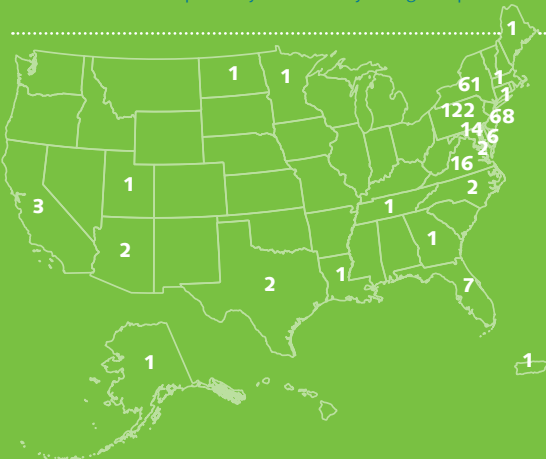
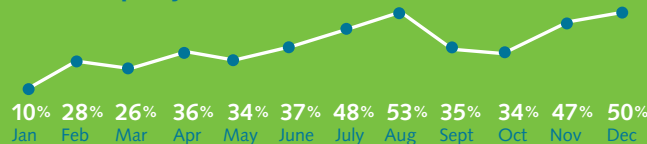
Average length of stay for a transplant family is

4 NIGHTS

Family House guests are from...

Alaska	1
Arizona	2
California	3
Connecticut	1
Delaware	6
District of Columbia	2
Florida	7
Georgia	1
Louisiana	1
Maine	1
Maryland	14
Massachusetts	1
Minnesota	1
New Jersey	68
New York	61
North Carolina	2
North Dakota	1
Pennsylvania	122
Puerto Rico	1
Saudia Arabia	2
Tennessee	1
Texas	2
Utah	1
Virginia	16
Total	318

2012 Occupancy over 12 months



Adopt-A-Family Program

The Adopt-A-Family Program underlines the Family House's commitment to be a "home away from home" for all eligible families, regardless of the ability to pay. In order to realize our commitment to these families, the Adopt-A-Family Program enables a collaborative and community-focused approach in which generous contributors bridge the gap between the actual cost of a one night's stay, approximately \$160, and the requested guest fee, \$40.

- **1 in 4 families** cannot pay the full \$40 a night fee and require support from the Adopt-A-Family Program fund
- Based off the actual cost of \$160 per night, Gift of Life Family House supplemented **\$515,539** of operating expenses in 2012. This was possible because of the generous financial support from the community

Family House guests Hannah Greenberg with her children (L-R) Asher, Talya and Isaac.



Home Cook Heroes Program

The Home Cook Heroes program is designed to provide nutritious meals to the transplant patients and families staying at the Family House. Recognizing the fact that most transplant patients and their families do not have the resources, time or money to prepare a healthy home-cooked meal, this program has been crucial to our mission of providing care to families in their time of need. The Home Cook Heroes program also stocks the Family House's refrigerators and guest pantry with food and cooking supplies. This program helps underwrite the costs of operating the meal program, communal family kitchen, beverage station and dining room.

Kristin Tsuo, student volunteer from The Lawrenceville School in New Jersey.



Caregiver Lifeline Program

Transplant caregivers frequently feel isolated, confused and sometimes adrift, which is why the Family House offers the Caregiver *Lifeline* Program. This program is an integrated network including the services of a full time social worker, an online informational library and community outreach programs with the goal of sustaining the caregivers of transplant patients. The program's resources help caregivers locate financial assistance, build healthy lives through emotional support and physical fitness, and develop contacts with various caregiving groups.

- **174** hours of counseling were provided to **52** families staying at the Family House by the full time, licensed social worker
- **9** caregiver support groups hosted in the Family House

Caregiver *Lifeline* Program also provides support for families beyond its four walls.

- Coordinated **11** outside caregiver programs for transplant caregivers reaching **102** caregivers or patients in the region
- Offered support through online learning via the Caregiver *Lifeline* webpage at www.GiftofLifeFamilyHouse.org
- Published **4** articles in the Caregiver *Lifeline* Spotlight section of the *Gift of Life News*, a newsletter reaching over **50,000** households

Volunteer Summary

Volunteers are essential to the Family House mission of providing a “home away from home” to transplant families.

- GUEST SERVICES**
- **3,057** hours in 2012
 - **30** Guest Services Volunteers trained
 - **10** Guest Services Volunteers trained as shuttle drivers

- HOME COOK HEROES PROGRAM**
- **6,396** hours in 2012
 - **214** Volunteer Groups who cooked meals at the Family House
 - **57** Volunteer Groups who baked goods at the Family House

- VOLUNTEERS IN THE COMMUNITY**
- Coordinated **141** Wish List Drives to keep the guest food pantry full and support ongoing household needs of the Family House
 - Hosted **46** Third-Party Events to raise important funds needed to operate the Family House

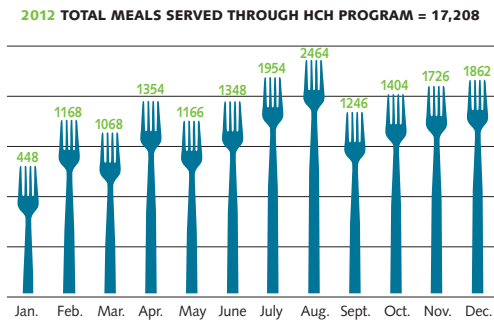
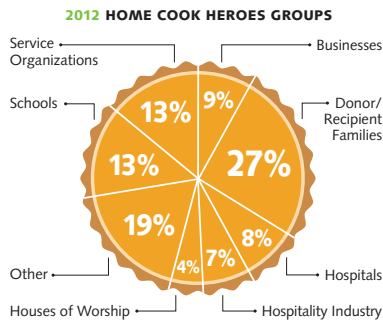


Jordan Albuick,
Family House Guest
Services Volunteer.



Transportation

The Family House offers shuttle transportation services to all eight transplant facilities within the Philadelphia region. The shuttles are driven by trained Family House volunteers.



Total Trips
1,229



Total Guests Transported
2,541



Total Miles Traveled
8,857



“When I am here, I always think about the movie, *The Wizard of Oz*, when Dorothy says, there’s no place like home, there’s no place like home, but I think Dorothy is wrong, there is a place like home, and it’s called Gift of Life Family House.” LESLIE MOORE, wife of Curtis Moore, kidney recipient from Binghamton, NY



401 Callowhill Street, Philadelphia, PA 19123
1-855-6-FAMILY
www.GiftofLifeFamilyHouse.org

General information:
info@GiftofLifeFamilyHouse.org

Guest Referral Information:
Referrals@GiftofLifeFamilyHouse.org

Like us on Facebook, follow us on Twitter:

 facebook.com/GiftofLifeFamilyHouse

 [@Family_House](https://twitter.com/Family_House)

ADVISORY BOARD MEMBERS

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Marc E. Uknis, M.D., F.A.C.S.
Jan L. Weinstock, Esq.
Janice Wright Waitkus

FAMILY HOUSE STAFF MEMBERS

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President and CEO
Jan L. Weinstock
Vice President, Administration and General Counsel
Sara A. Cohen
Development Coordinator
Joseph Kauffman
Family House Manager
Talia Giordano, MSW, LSW
Social Worker
Samantha Weinert
Resident Manager
Stephen Tornone
Associate Counsel
Allyse Orsini
Development Associate
Diana Elbanna
Guest Services Liaison

The official registration and financial information of Transplant House (d/b/a Gift of Life Family House) may be obtained from the Pennsylvania Department of State by calling toll free, within Pennsylvania, 1-800-732-0999. Registration does not imply endorsement.